



2024-2025 Dealer Pricing

Premium Organic Plant Foods									
BRAND	SIZE	UPC	CASE PACK	PALLET PACK	UNIT VALUE	SUGG. RETAIL	DROP SHIP	MFG #	ORDER QTY
Holly-tone	50	001502	1	50	1	\$38.99	\$22.36	HT50	
	36	001366	1	60	1	\$30.99	\$17.77	HT36	
	18	001182	1	105	0.5	\$20.59	\$11.28	HT18	
	8	001083	6	36	1.5	\$11.99	\$6.09	HT8	
Plant-tone	4	001045	12	42	2	\$8.49	\$4.24	HT4	
	50	002509	1	50	1	\$38.99	\$22.36	PT50	
	36	002363	1	60	1	\$30.99	\$17.77	PT36	
	18	002189	1	105	0.5	\$20.59	\$11.28	PT18	
Flower-tone	8	002080	6	36	1.5	\$11.99	\$6.09	PT8	
	4	002042	12	42	2	\$8.49	\$4.24	PT4	
	18	029186	1	105	0.5	\$20.59	\$11.28	FT18	
	4	029049	12	42	2	\$8.49	\$4.24	FT4	
Rose-tone	18	004183	1	105	0.5	\$20.59	\$11.28	RT18	
	8	004084	6	36	1.5	\$11.99	\$6.09	RT8	
	4	004046	12	42	2	\$8.49	\$4.24	RT4	
Bulb-tone	18	006187	1	105	0.5	\$20.59	\$11.28	BT18	
	4	006040	12	42	2	\$8.49	\$4.24	BT4	
Azalea-tone	18	065184	1	105	0.5	\$20.59	\$11.28	AT18	
	8	065085	6	36	1.5	\$11.99	\$6.09	AT8	
	4	065047	12	42	2	\$8.49	\$4.24	AT4	
Berry-tone	18	066181	1	105	0.5	\$20.59	\$11.28	BR18	
	4	066044	12	42	2	\$8.49	\$4.24	BR4	
Evergreen-tone	18	067188	1	105	0.5	\$20.59	\$11.28	ET18	
	8	067089	6	36	1.5	\$11.99	\$6.09	ET8	
Garden-tone	36	003360	1	60	1	\$30.99	\$17.77	GT36	
	18	003186	1	105	0.5	\$20.59	\$11.28	GT18	
	8	003087	6	36	1.5	\$11.99	\$6.09	GT8	
	4	003049	12	42	2	\$8.49	\$4.24	GT4	
Tomato-tone	18	009188	1	105	0.5	\$20.59	\$11.28	TO18	
	8	009089	6	36	1.5	\$11.99	\$6.09	TO8	
	4	009041	12	42	2	\$8.49	\$4.24	TO4	
Tree-tone	36	007368	1	60	1	\$30.99	\$17.77	TR36	
	18	007184	1	105	0.5	\$20.59	\$11.28	TR18	
	4	007047	12	42	2	\$8.49	\$4.24	TR4	
Citrus-tone	18	050180	1	105	0.5	\$20.59	\$11.28	CT18	
	8	050081	6	36	1.5	\$11.99	\$6.09	CT8	
	4	050043	12	42	2	\$8.49	\$4.24	CT4	
Palm-tone	4	039048	12	42	2	\$8.49	\$4.24	PM4	
Bio-tone Starter Plus	25	038256	1	91	1	\$41.99	\$22.28	BTSP25	
	18	038188	1	105	1	\$31.99	\$17.11	BTSP18	
	8	038089	6	36	2	\$16.69	\$8.34	BTSP8	
	4	038041	12	42	2.5	\$9.49	\$4.74	BTSP4	
	5 oz.	038027	80	40	3.5	\$1.99	\$1.00	BTSP5OZ	
Bio-tone Starter	25	035255	1	91	0.5	\$23.79	\$12.62	BTSG25	
Iron-tone	20	054201	1	105	0.5	\$25.99	\$14.46	IT20	
	5	054058	12	36	2.5	\$9.99	\$5.00	IT5	
Plant Food Display Bins									
Holly-tone	4	001045	1	90	15	\$8.49	\$4.37	HT4MP	
Tomato-tone	4	009041	1	90	15	\$8.49	\$4.37	TO4MP	
Garden-tone	4	003049	1	90	15	\$8.49	\$4.37	GT4MP	
Bio-tone Starter Plus	4	038041	1	90	18	\$9.49	\$4.89	BTSP4MP	
Liquid Plant Foods									
Bloom!	16 oz.	304160	6	200	1.5	\$10.99	\$5.54	BL16	
Grow!	16 oz.	303163	6	200	1.5	\$10.99	\$5.54	GR16	
Tomato!	16 oz.	313162	6	200	1.5	\$10.99	\$5.54	TOPF16	
	8 oz.	313087	6	280	1	\$6.99	\$3.67	TOPF8	
Indoor!	8 oz.	305082	6	280	1	\$6.99	\$3.67	INPF8	
Cactus!	8 oz.	306089	6	280	1	\$6.99	\$3.67	CAPF8	
Violet!	8 oz.	307086	6	280	1	\$6.99	\$3.67	VIPF8	
Orchid!	8 oz.	308083	6	280	1	\$6.99	\$3.67	ORPF8	

Lawn Products									
BRAND	SIZE	UPC	CASE PACK	PALLET PACK	UNIT VALUE	SUGG. RETAIL	DROP SHIP	MFG #	ORDER QTY
Espoma Lawn Food 15-0-5	40	053402	1	60	1	\$46.99	\$29.24	ELF40	
	20	053204	1	105	1	\$28.99	\$18.04	ELF20	
Weed Preventer	25	052252	1	70	1	\$45.99	\$28.62	CGP25	
Lightning Lime	30	060301	1	70	0.5	\$20.99	\$13.07	LL30	
Spring Lawn Booster	30	055307	1	60	1	\$37.49	\$23.33	EOLB30	
All Season Lawn Food	28	056281	1	60	1	\$37.49	\$23.33	EOLF28	
Summer Revitalizer	30	057301	1	60	1	\$37.49	\$23.33	EOSR30	
Fall Winterizer	30	058308	1	60	1	\$37.49	\$23.33	EOFW30	
Organic Supplements									
Chicken Manure	25	018258	1	91	0.5	\$15.99	\$8.76	GM25	
	3.75	018036	12	42	1.5	\$6.39	\$3.20	GM3	
Bone Meal (New Size)	24	010245	1	105	1	\$34.99	\$20.06	BM24	
	8	010085	6	36	2.5	\$16.99	\$8.50	BM8	
	4	010092	12	42	2	\$8.99	\$4.50	BM04	
Cottonseed Meal	3.5	014038	12	42	2	\$10.99	\$5.50	CM3	
Kelp Meal	4	027045	12	42	7	\$23.99	\$13.76	KM4	
Blood Meal	17	013178	1	105	1	\$51.99	\$31.14	DB17	
	3	013093	12	42	3	\$10.99	\$6.41	DB03	
Alfalfa Meal	3	062039	12	42	2	\$8.99	\$4.50	AL3	
Rock Phosphate	28	012287	1	70	0.5	\$24.99	\$13.69	RP28	
	7.25	012072	6	48	1	\$15.99	\$8.00	RP7	
Soil Acidifier	30	030304	1	70	0.5	\$29.99	\$16.42	GSUL30	
	6	030069	6	60	1	\$10.99	\$5.50	GSUL6	
Garden Lime	5	020053	12	36	1.5	\$5.99	\$3.00	GL5	
Garden Gypsum	36	022361	1	70	0.5	\$25.99	\$16.18	GG36	
	6	022064	6	60	1	\$9.99	\$5.00	GG6	
Soil Perfector	30	034302	1	84	0.5	\$16.99	\$9.30	SPF30	
Compost Starter	4	023047	12	42	2	\$8.49	\$4.24	CS4	
Inorganic Plant Foods									
Garden Food 10-10-10	6.75	028066	6	60	2	\$13.99	\$7.00	GF101010/6	
Garden Food 5-10-5	6.75	019064	6	60	1.5	\$10.99	\$5.50	GF5105/6	
Triple Phosphate	6.5	016063	6	60	2.5	\$16.99	\$9.49	TP6	
Urea	4	015042	12	42	2	\$9.99	\$5.00	UR4	
Potash	6	017060	6	60	1	\$12.99	\$7.00	PO6	
Potting Mixes & Amendments									
Potting Mix	8 qt.	701082	6	36	1	\$7.99	\$4.08	AP8	
	4 qt.	701044	12	36	1.5	\$4.99	\$2.72	AP4	
Moisture Mix	8 qt.	712088	6	36	1	\$8.99	\$4.60	MM8	
African Violet Mix	4 qt.	702041	12	36	1.5	\$4.99	\$2.72	AV4	
Orchid Mix	4 qt.	704045	12	36	1.5	\$5.49	\$2.89	OR4	
Cactus Mix	8 qt.	703086	6	36	1	\$7.99	\$4.08	CA8	
	4 qt.	703048	12	36	1.5	\$4.99	\$2.72	CA4	
Seed Starter	16 qt.	705165	1	120	0.25	\$10.99	\$6.91	SS16	
	8 qt.	705080	6	36	1	\$8.99	\$4.76	SS8	
Peat Moss	8 qt.	706087	6	36	1	\$8.99	\$4.70	PTM8	
Perlite	8 qt.	707084	6	36	1.5	\$10.99	\$5.71	PR8	
Earthworm Castings	4 qt.	713047	12	36	3	\$10.99	\$5.78	EC4	
Bonsai Mix	4 qt.	718042	12	24	3	\$12.49	\$6.32	BO4	
Horticultural Charcoal	4 qt.	719049	12	36	3	\$13.49	\$7.00	HC4	
Freight Charges									
Stop Charge							\$75	SC	
Liftgate Fee							\$250	LG	
<p>Drop Shipments: Minimum 300 Units. Normally available in: CT, DE, DC, GA, FL (320-323, 326-328, 344, 347), IL, IN, KY, MA, MD, ME, MI (480-495), MN (550, 551, 553, 554), MO, NC, NH, NJ, NY, OH, PA, RI, SC, TN, VA, VT, WI (530-537, 539-544, 546-549), & WV. For availability outside these areas contact your Espoma Sales Manager. Distributor credit approval is required before any order can be scheduled for delivery. LTL orders require matching for delivery. \$75 stop charge for LTL. Liftgate charge \$250</p>									
<p>Prices: All prices in effect 9/1/2024 and are subject to change without notice. Earn up to 5% Early Order Discounts. See distributor for terms.</p>									
<p>Damaged Goods: The Espoma Company cannot be responsible for the storage and display of goods in a distributor facility or retail store. Adjustments for damaged goods should be made at time of delivery and noted on the shipping document(s) with photo.</p>									